

Success Story

SupplyPoint® is a web-enabled proprietary database designed to help small and medium sized enterprises (SMEs) expand their business by assisting them in the quote submission process. The program works by matching your company's profile with the quote requirements. Currently, more than 6,500 SMEs are registered in SupplyPoint.®

SupplyPoint® is ready to assist the small manufacturer to access the power of The Center for Supply Chain Integration and Risk Management.



HMTT Roller Bearings

Requirement:

The Defense Logistics Agency (DLA) had awarded this contract to two OEMs in Taiwan. The OEMs were not aware that a back order of 863 HMTT roller bearings existed. One of the OEMs will bring the part back to the U.S. for domestic production if SMEs are located and contracted.

Solution:

Several parts were located and sent to the DLA. SupplyPoint® then located several U.S. machine shops who were contracted to produce the parts domestically and the back order was quickly reduced to a manageable quantity. SupplyPoint® is working with the OEMs to bring this part back into the U.S. manufacturing base, by identifying companies in the U.S. that have the capacity, capability, and quality at the lowest cost.