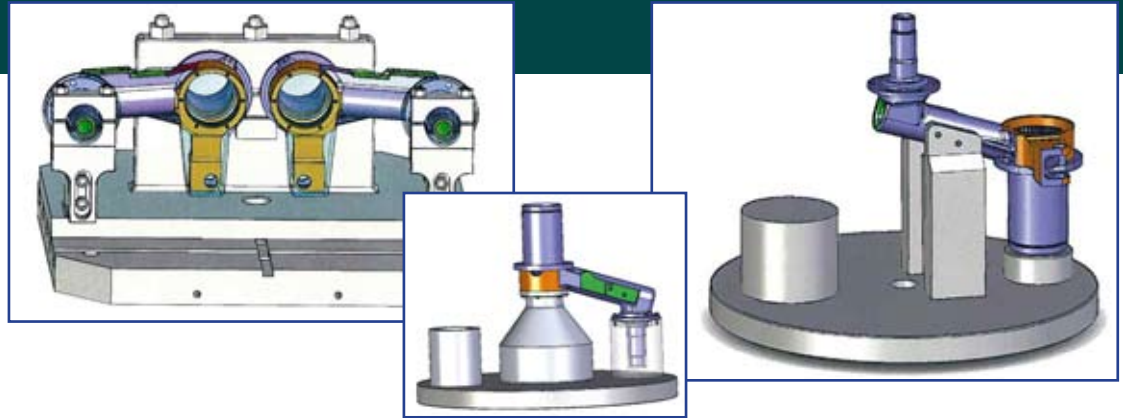


Success Story

SupplyPoint® is a web-enabled proprietary database designed to help small and medium sized enterprises (SMEs) expand their business by assisting them in the quote submission process. The program works by matching your company's profile with the quote requirements. Currently, more than 6,500 SMEs are registered in SupplyPoint.®

SupplyPoint® is ready to assist the small manufacturer to access the power of The Center for Supply Chain Integration and Risk Management.



SupplyPoint® Projects \$4.8 Million Savings Over Ten Years

Requirement:

The Rock Island Arsenal Joint Manufacturing Technology Center (RIA/JMTC) had been experiencing significant lead times in the production of the left handed and right handed suspension arms for the M119 105mm Towed Howitzer. Each arm required 17 machining operations and use of multiple CNC machines, over 65 hours of set up time, 19 hours run time and approximately six months to process the parts through the factory from start to finish.

Solution:

SupplyPoint® personnel met with company personnel and reviewed all relevant information related to the production of the parts, from engineering, programming to production. Based on data gathered, turn-key rapid production packages were developed specific to the machines being utilized for the production of the parts, and three newly designed fixtures were developed.

Rock Island Arsenal manufactures 10 sets per month (10 left and 10 right). At a set savings of \$8,000 for both arms, the Arsenal would realize savings of \$4,800,000 over 10 years.

21 7-axis horizontal machines in 5 states (FL, GA, MA, ME, NH)