

Success Story

SupplyPoint® is a web-enabled proprietary database designed to help small and medium sized enterprises (SMEs) expand their business by assisting them in the quote submission process. The program works by matching your company's profile with the quote requirements. Currently, more than 6,500 SMEs are registered in SupplyPoint.®

SupplyPoint® is ready to assist the small manufacturer to access the power of The Center for Supply Chain Integration and Risk Management.



Abrams M1A1 Mounting Bracket

Requirement:

Mounting Brackets for the M1A1 Abrams Tank - Typically, the Defense Logistics Agency (DLA) would take six to nine months to acquire these parts. The technical data package was received on December 30, 2005. The bracket had a severe bend that is very time-consuming and difficult to produce. Two parts were on back order.

Solution:

SupplyPoint® drew the 3-D model and searched the database on January 3, 2006. Several companies were identified to submit a quote on this part. A small machine shop in Maine produced these parts and they were received January 26, 2006, just 28 days after receiving the TDP. There is no current back order for this part. DLA now has several companies that are waiting to respond to any demands that may arise for this part. The companies have positioned themselves for rapid response for this part and other similar parts. A reverse engineering process is being created to make this part much easier to produce and procure in the future. Alternative materials and different production techniques and methods are also being investigated.